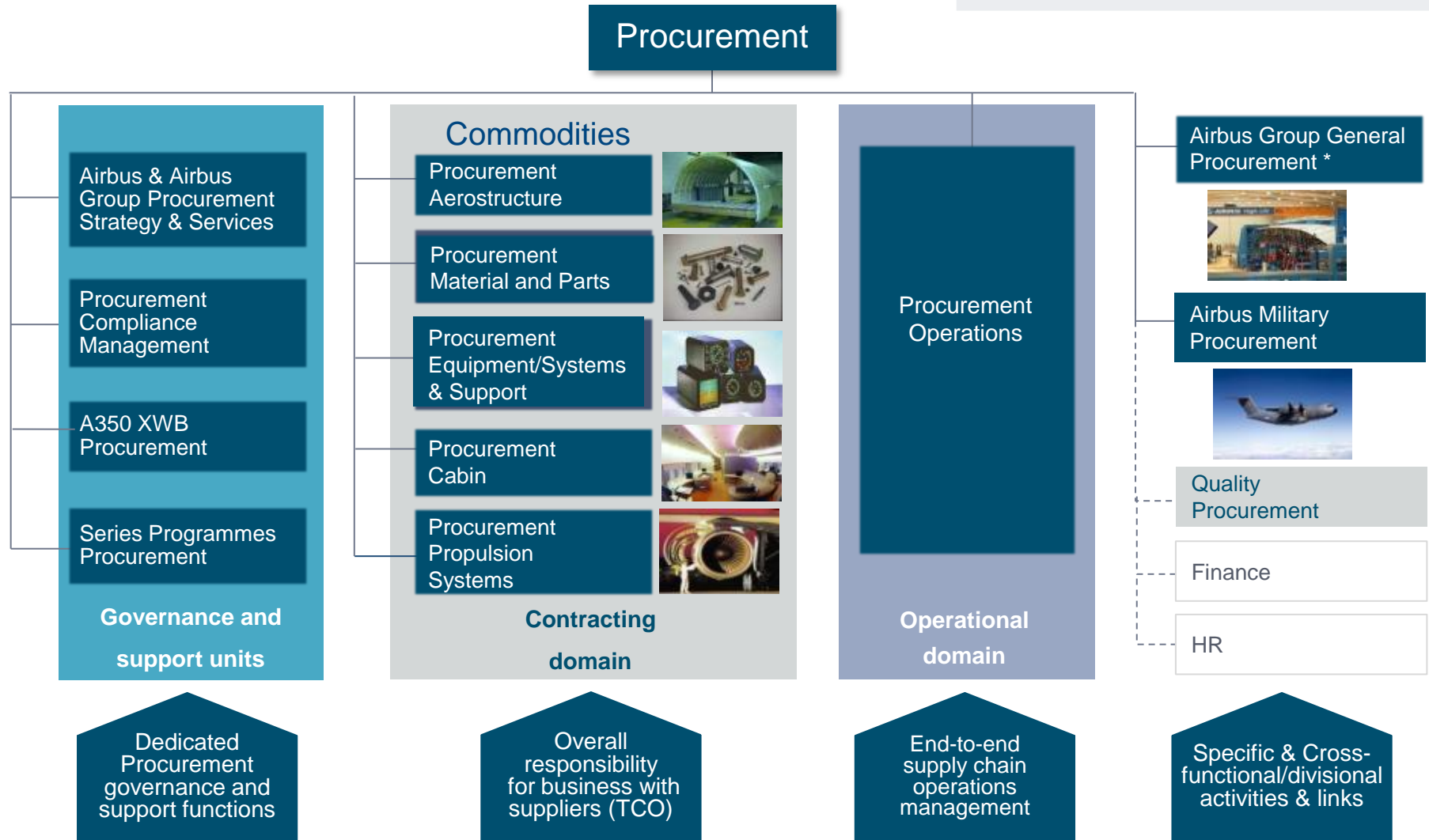


Airbus Procurement

**Airbus Procurement
Organisation
& Major Suppliers**

June 2015

Organisational Structure



* Shared service for the whole Airbus Group

Procurement Aerostructure

4 sub-groups:

- **Fuselage:** Barrels, shells & panels, structural components
- **Fairing & Boxes and Composite** parts
- **Airframe:** Electrics, doors fairings, interiors, tubes and pipes
- **Wings:** Movable, fixed Leading Edge & Trailing Edge, boxes and skin panels

Main suppliers:

AERNNOVA

AEROLIA

ALENIA

AVIC INTERNATIONAL

BELAIRBUS

DAHER SOCATA

DIEHL AIRCABIN

SOGERMA

EFW

EUROCOPTER

FACC

FOKKER

GKN

KOREA AEROSPACE

LABINAL

LATECOERE

LATELEC

PFW

PREMIUM AEROTEC

SPIRIT

VOUGHT

Procurement Material and Parts

5 sub-groups:

- **Aluminium:** Raw material, machining and special alloys
- **Titanium:** Raw material, forgings and castings
- **Composite:** Structural material, paint, coating and sealants
- **Standard parts:** Hardware and fasteners

Main suppliers:

ALCAN
ALCOA
ALERIS
AUBERT & DUVAL HOLDINGS
BOEHLER
CYTEC FIBERITE

EXCEL
KAISER
LISI AEROSPACE
MAGELLAN
MECACHROME

OTTO FUCHS
PCC
RTI
SKF
VSMPO

Procurement Equipment/Systems & Support (1/2)

Sub-groups:

- **Power on Board:** Electrical systems, Air systems, Auxiliary Power Unit
- **Cabin and Cargo Systems**
- **Avionics Systems:** Communication, navigation & surveillance
- **Cockpit & Platforms**
- **Flight Control Systems**
- **Fuel Systems**
- **Hydraulic Systems**
- **Landing Gear Structure & Systems**
- **Simulation, Test, Maintenance and Retrofit services,** software development, electronic components
- **Corporate Jet Cabin Conversion**

Procurement Equipment/Systems & Support (2/2)

Main suppliers:

CAE
GOODRICH
HAMILTON SUNDSTRAND
HONEYWELL
JET AVIATION

LIEBHERR AEROSPACE
LUFTHANSA TECHNIK
MESSIER BUGATTI
MESSIER DOWTY
PARKER

ROCKWELL COLLINS
SAFRAN GROUP
TELAIR
THALES GROUP

Procurement Cabin

Sub-groups:

- **Customer guidance** and cabin configuration
- **“Monuments and Floor to Floor”**: galleys, storage, etc...
- **Seats and cabin lighting**
- **In-Flight Entertainment (IFE)** systems

Main suppliers:

AEROSUD
B/E AEROSPACE
BUCHER
DIEHL AEROSPACE
SOGERMA
EFW
FACC

JAMCO
RECARO AIRCRAFT SEATING
PANASONIC
ROCKWELL-COLLINS
THALES
ZODIAC (Weber, Sicma, Driessen,
Monogram, C&D)

Procurement Propulsion Systems

2 sub-groups:

- **Engines**
- **Nacelles**

Major suppliers:

ROLLS ROYCE
INTERNATIONAL AERO ENGINES (IAE)
CFM INTERNATIONAL
GENERAL ELECTRIC
ENGINE ALLIANCE

PRATT & WHITNEY
AIRCELLE
GOODRICH
SHORT BROTHERS PLC

Airbus Group General Procurement (1/2)

6 sub-groups:

- **Information & Communication Technology:** Hardware & Infrastructure Equipment, Software Licenses & Maintenance Services, Application Projects & Services, and Network Telecommunications
- **Travel & Supply Chain**
- **Investments and Maintenance:** Land, Building and Machine acquisitions & maintenance
- **Facility Management & Production services:** Production & Other Consumables and non-product related Industrial Services
- **Product Development:** Engineering Services, Customer Services, Research & Test
- **Human Resource & Corporate services:** Human Resource, Marketing & Communications Services, Management Consulting and General Services

Airbus Group General Procurement (2/2)

Main suppliers:

Information & Communication Technology:

- T-Systems
- HP
- Sopra
- CAP Gemini Group
- PTC

Facility Management & Production services:

- HSG Zander
- Serco
- Derichebourg
- AAA
- Cromwell

HR & Communication Services:

- PHD International
- Blue Arrow
- Daimler Fleet Management
- Tuja Zeitarbeit
- Xype Ltd

Product Development:

- Alten
- Altran
- Labinal
- Ferchau
- Mahindra Satyam

Travel & Supply Chain:

- Kuene & Nagel
- DHL
- Capelle
- Amex
- OLT
- Star Alliance
- Sky Team

Investments & Maintenance:

- Electro Impact
- Aritex
- Coast
- MTorres
- ECA
- Broetje-Automation

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